



MAN Engines marine engines write success story in Canada

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Partner Eastcoast Power Systems (a division of Sansom Equipment) sells over 100 engines; first IMO Tier III engine for fishing boat; prepared for repower

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Just four years ago, MAN Engines started collaborating in Atlantic Canada with the local dealer and service network of Eastcoast Power Systems in Truro, Nova Scotia. During this time, the specialists for industrial and marine diesel have significantly strengthened the MAN Engines brand locally and significantly expanded the market share. Since sales activities began in 2018, more than 100 six-, eight- and twelve-cylinder engines have already been sold. "Eastcoast Power Systems is a very committed partner with excellent knowledge of our products, a well-developed dealer and service network and a strong focus on customers. For this they deserve great success in their region and my thanks," says Ricardo Barbosa, Managing Director of MAN Engines & Components in Pompano Beach, Florida, who is responsible for the Las Americas sales region.

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Eastcoast Power Systems serves all Atlantic provinces in Eastern Canada, from Newfoundland and Labrador, to New Brunswick, Nova Scotia and Prince Edward Island, through to Quebec and Ontario. Through the commitment of Sansom Equipment, the first engine with the IMO Tier III emission level valid since the beginning of 2021 was sold to Canadian shipyard Harbour Grace Ocean Enterprises for a 24-metre fishing boat. In addition to government vessels such as coastguard and patrol boats, Bobby Evans, Part Owner of Sansom Equipment, sees the MAN engines he sells primarily in fishing boats for lobsters, crab, and ground fish. "The aftertreatment system from MAN Engines is an SCR-only system and its modularity makes it very flexible to install. When paired with the compact

MAN Truck & Bus is one of Europe's leading commercial vehicle manufacturers and transport solution providers, with an annual revenue of just under 11 billion euros (2021). The company's product portfolio includes vans, trucks, buses/coaches and diesel and gas engines along with services related to passenger and cargo transport. MAN Truck & Bus is a company of TRATON GROUP and employs more than 34,000 people worldwide.

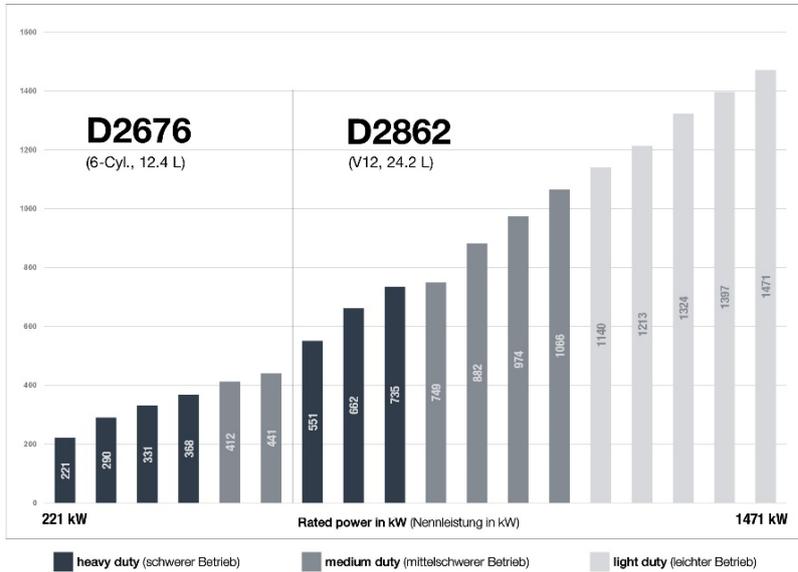
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MAN engines, this means improved payload and comfort for our customers." The advantages of MAN engines with exhaust gas aftertreatment are also evident in repower projects, which account for an increasingly significant share. For this reason, Eastcoast Power Systems keeps a wide range of MAN engines in its network of over 14 dealers and workshops, in addition to numerous spare parts, so that it can respond quickly to customer requests.



Propulsion Engine Portfolio IMO Tier III
 Portfolio Antriebsmotoren IMO Tier III



MAN Engines covers a broad power portfolio from 221 to 1471 kW in the IMO Tier III emission level.



MAN Engines' first IMO Tier III engine was sold by Sansom Equipment for the Nathen K fishing boat.